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The Economics and Psychology of Personality Traits

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Discussion Research ID	DPR-2026-1216
Year	2008
Field	Psychology
DOI	10.3368/jhr.43.4.972
Author ORCID	0000-0003-3953-1370
Licence	PUBLIC-DOMAIN
Original source	The Journal of Human Resources
Permanent link	https://discussionpublishers.com/research/f0d8221d-abf5-4586-8ca3-36ff694095af
Publisher	Discussion Publishers discussionpublishers.com

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Cite as: Lex Borghans, Angela Lee Duckworth, James J. Heckman, Bas te (2008). The Economics and Psychology of Personality Traits.

Abstract

This paper explores the interface between personality psychology and economics.We examine the predictive power of personality and the stability of personality traits over the life cycle.We develop simple analytical frameworks for interpreting the evidence in personality psychology and suggest promising avenues for future research.

Keywords: personality traits, personality psychology, personality stability, life cycle, analytical framework

Full text

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Original record: https://doi.org/10.3368/jhr.43.4.972
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